

HOW IT ALL HAPPENED

Dimensions in Approach: A Discussion Guide

Founder _____

Issue/Need _____

Response to Need _____

Date Organized _____

- I. What was the primary driver for the Founder
Describe the background, experience, or impulses that ultimately served to move the founder to take action.

- II. How did the Founder initiate the response:
Describe whether the core idea was about helping people (a Helper) or people helping themselves (a Social Entrepreneur). Describe how and why this might have changed over time.

- III. How did the idea for the response originate:
Describe whether the idea for the response was original or if it was an adaptation or evolution of ideas in practice. Describe the extent to which it was built on accumulated knowledge.

- IV. How did the Founder work with and through others:
Describe how the Founder began his/her work; as a soloist, or as the lead drummer of a band of change agents. Describe how the interaction with others changed over time.

- V. How did the Founder use his/her position to influence others:
Describe the extent to which the individual used his/her position to bring others in positions of influence to participate in addressing the need(s). Was the approach collaborative or confrontational?

- VI. How did the Founder design the model:
Describe how the model served as a style for others to replicate and how. Describe whether the Founder intended the model to be replicated, or was it accidental.

- VII. How would you describe the style of the Founder:
Describe the style of leadership that prevailed; i.e., lone wolf, coalition builder, social entrepreneur, other...